

# the united farmer

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# The United Farmer

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*Member of the Canadian Industrial  
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## **United Farmers Farm Supply Centres:**

Calgary 4720 - 1st Street S.E.  
Edmonton 12243 Mount Lawn Rd.  
Red Deer 5440 - 45th Street  
Lethbridge 3131 - 2nd Avenue N.  
Grimshaw      Camrose      Hanna  
Stettler      Westlock      Provost  
Vulcan      Vermilion      Falher  
Grande Prairie

### **COVER PICTURE**

You can be sure that lapidarists (people who are interested in cutting and polishing precious and semi-precious stones) are indulging in their favorite pastime — assessing the unknown treasures to be found in unexplored Alberta.

In Calgary, there are over 300 members in the Calgary Rock and Lapidary Club.

# News and Comments

## **Vancouver**

A Canadian Press report in a recent edition of the Globe and Mail states that the Unemployed Citizens Welfare Improvement Council of Vancouver is using a \$2700 grant from the University of British Columbia student society to start a co-operative cut-price food outlet.

## **Program**

The Federation of Saskatchewan Indians has signed an agreement with the Federal Government which will allow them to set up and manage its own province-wide community development organization for more than 35,000 Indian people, the majority of whom live on 123 reserves occupying 1,257,169 acres in the province.

## **Record**

Last year, for the first time in modern history, Canada's agricultural imports were higher than exports. Up to 1969 Canada was a net exporter of farm products. As recently as 1968 the value of Canada's exports was \$300 million higher than the value of imports, but last year the balance tipped the other way showing a \$35 million deficit in agricultural trade.

## **Unifarm in Brief . . .**

- Surface Rights Committee Chairman, Lawrence Henderson spoke on the subject of surface rights to the Alberta Municipal Affairs Department conference on March 24th.
- Rural meetings to examine Calgary Power's (Farm Electric Services) twelve point program are continuing throughout the areas being served by the company.
- Two new committees were set up by the Unifarm board at their recent meeting to deal with farm machinery and check-off. In addition to representations made recently regarding the Alberta Farm Machinery Act, the former committee is expected to recommend appropriate actions to be taken following publications of the Barber Commission on Farm Machinery report.
- Tom Gilchrist, a member of the Unifarm executive, was elected president of the Western Stock Growers' Association at that organization's annual meeting.
- The Unifarm board passed a resolution calling on the federal government to design policies and tax structures which will discourage foreign take-over of Canadian industries, and to develop incentives which will encourage development and participation by Canadian industries.
- The Unifarm board moved to support wool growers' request for continued price support of their product.



# Top attraction at show



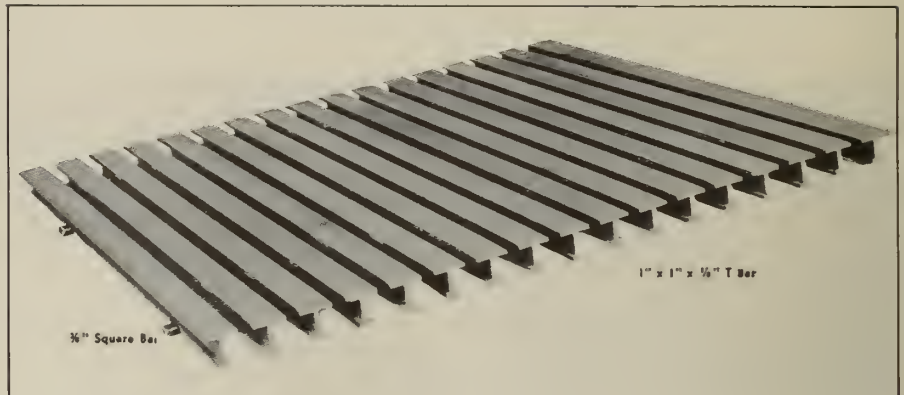
Walley Wensel, F.D.D. Edmonton tells all — about the Farmatic Automatic Feed Processing system. The mill Wally is demonstrating will accurately proportion six different ingredients, grind, mix and deliver by auger to a holding bin or automatic feeder automatically. This ensures fresher feed and less waste and better conversion with a minimum of labor.

The Canadian Western Farm and Ranch show is designed to be Western Canada's largest three dimensional spring catalogue of spring equipment, machinery and services. On display were thousands of items used on the farm — and on hand were informed people to discuss the products.

United Farmers' Farmstead Department's display was the largest at the show — 2800 square feet. Factory representatives and F.D.D. staff were on hand to show and discuss with interested farmers and ranchers who visited the display, the latest types of equipment and facilities.

More and more of Alberta's ranchers and farmers visit the show every year. The advantages of not only seeing and inspecting the various items displayed, but of being able to ask specific questions and receive knowledgeable answers are evident.

# FARM AND RANCH SHOW ON DISPLAY



## HOG MANURE FILTER FLOOR

These manure filters are constructed of an aluminum alloy developed to withstand the acid, liquid and vapor gases found in a hog building.

Slat sections are manufactured in 24" widths and standard lengths of 2, 3, 4 and 5 feet. Space in between slats is 5/8" for finishing barns and 7/16" for farrowing barns. Installation is made easy by the 24" sections which fit together to make a continuous slatted floor. Sections may be added or replaced without disturbing the original sections.

Some of the feature items in the U.F.A. Co-op Ltd. display were:

1. Full scale model of a hog building.
2. Full scale model of a steel building with Westeel Rosco.
3. 1/2 scale model of an arch building.
4. W.W. Equipment — cattle handling systems.
5. G.O.V. silage and grain — cattle feeding equipment.
6. Patz barn cleaner and Patz silo unloader.
7. Ritt hog and cattle watering equipment.
8. Henn - Rich hog feeding equipment — liquid and dry.
9. Henn-Rich hog pens and farrowing crates.
10. Poultry cages and feeding equipment.
11. Heating systems.
12. Aerovent ventilation systems.
13. Inland cement.
14. Gangnail components and truss rafter.



## SOW TIE STALLS

Constructed with 1-5/8" and 1" heavy duty pipe, the pictured sow tie stall has double 3/4" round bar brackets for connecting anchor chains of neck ties.

The sow feeder is attached to the front gate and can be swung right or left from the side panel.





#### GRAIN-O-VATOR

The series 60 grain - o - vator shown in the picture, has features that have proven very popular. It unloads all types of ensilage, ground feed, grain, ear corn, chopped hay, etc. This particular model has a front and rear unloading.

Congratulations to the entire Farmstead Development Department — **Vic Willoughby**, **Clarence Jobs**, **Chuck Corah**, **Jim Calder**, **Lorne Driver**, **Norma Linkletter**, **George Thorndyke**, **Jim Walker**, **Ivor Baldwin**, **Walt Bulva**, **Marian Garland**, **Mike Liwczak**, **Peter Malinowsky**, **Wally Wensel**, **Oliver Gay** and **Bill Hutchison** for their hard work and tremendous efforts that made the U.F.A. display at the Canadian Farm and Ranch show an outstanding success.

Farmstead Development offices are located at the farm supply centres in Calgary, Red Deer and Edmonton.



#### HENN-RICH LOUVRE FANS

The Henn-Rich louvre fan is manufactured from heavy gauge color-bond galvanized sheet metal and painted with special enamel to resist corrosion. Progressive farmers and ranchers are aware that fresh air in the right amount means controlled environment which in turn means a better food conversion — better grades and less cost per animal.

# SERVICE AWARDS

The late Andrew Carnegie said, "If my plants and properties were wiped out, I could rebuild them easily — but if my organization, the men and women whose loyalty built the business, were to be taken from me — I would have nothing."

Too often people minimize the ordinary, old fashioned virtues which are still so important to good human relations in business.

One of these virtues, often lost sight of in the glare of modern efficiency, is loyalty — and it should never be underestimated. Without it, no organization ever reaches its maximum growth.

The United Farmer salutes the Petroleum agents and the staff members who recently received Service Awards.

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## 35 YEARS

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Mr. and Mrs. Neal Jones, Dewberry, Alberta. Neal, who joined United Farmers in April, 1936, receives his 35 Year Service Award from Bill Margach, Operations Manager.

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## 30

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l - r: Mr. and Mrs. Peter Yoehmas of Salisbury and Bill Margach. Peter joined United Farmers in April, 1941.

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## 25

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Joe Gogowich, Spedden  
— November, 1945.



Ralph Bishel, Patricia  
— April, 1941.

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## 20 YEARS

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Gordon Mason, Camrose —  
February, 1951.



Mr. and Mrs. Nick Kulachkosky, Bay Tree, receive Nick's 20 Year Service Award from Lawrence Proudfoot, Manager of the Petroleum Division. Nick joined United Farmers in June, 1951.



Jim Stoll, Youngstown —  
June, 1951.



Marie and Ted Doucet, Falher,  
receive Service Award from Lawrence Proudfoot.

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## 15

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Lawrence Proudfoot presents Harry Bartusak, Manning, with his Service Award. Harry joined United Farmers in March, 1956.



There will be more  
Service Awards  
in the June issue.



# F.D.D. OPENS OFFICE IN RED DEER

*In 1970, the Farmstead Development Department recorded a good increase in sales. Approximately one-half of the volume was done in production units involving hogs, poultry, beef cattle and dairy.*

*Many farmers today are mechanizing their operations in order to reduce labor costs. Others are entering livestock production for the first time and others are enlarging their present facilities. The emphasis is on good facilities as an important area in the development of Alberta's agriculture.*



*Oliver Gay, Manager  
F.D.D. Central*



*Bill Hutchison  
Equipment Sales Representative*

In recognition of this, the Farmstead Development Department of the Farm Supply Division was formulated some years ago. F.D.D. personnel are trained to analyze any farmstead layout — give practical advice on increasing efficiency in order to make an operation more profitable and viable. F.D.D. offices are located in the Farm Supply Centres at Calgary, Edmonton and Red Deer.

The Red Deer office is a comparatively new addition. A permanent staff is now located there. Mr. Oliver Gay, formerly with the Edmonton F.D.D. is the manager.

Oliver joined United Farmers in April, 1963. He has an extensive background in all phases of

the farm supply division as he worked in the yard, at the counter and in the administrative department. He transferred to the Edmonton Farmstead Development Department in 1967 and worked in equipment sales.

Oliver's background is very much agricultural as he was born on the farm in the Vulcan area. His family still lives in Vulcan where his father works for the County.

Oliver has taken many courses related to his work and he feels that our new F.D.D. office in Red Deer will be of practical assistance to our members in the area who plan to improve or expand their production facilities. Assisting Oliver at Red Deer will be Bill Hutchison, who is well known

to our members in the Red Deer area.

Bill Hutchison is a 12 year veteran with United Farmers. He was formerly a salesman at the Red Deer Farm Supply Centre and now will be associated with the Farmstead Development Department.

Bill grew up on the family farm at Lacombe. He is a member of the Alberta Fish and Game Association and the United Church. For hobbies he enjoys riding, hunting, hockey and ball.

Oliver and Bill are anxious to meet our members in the Red Deer area who would like to discuss any innovations or expansions that they would like to make on their farmsteads.



# PROMOTIONS-Farm Supply Division



Kaichi Nishimura

Mr. Ward D. Smith, Manager of United Farmers' Farm Supply Division, recently announced that Kaichi Nishimura formerly Manager of the Provost Farm Supply Centre, will now assume the responsibility of Sales-Development Analyst for the Farm Supply Division.

It will be Kaichi's responsibility to compile data for use in planning sales development programs. He will examine sales, inventory and customer purchases and provide information for specific programs by area and by product.

Kaichi will also review margin, turnover, costs and selling prices of product lines now sold, and prepare information relating to the addition or deletion of product lines. It will be his further responsibility to analyse economic conditions in Alberta's agri-

culture. Through this analysis in the change of numbers and size of farms, capital employed and types of production, it is hoped to better gauge the performance of existing branches and the programs required to economically serve our members.

Kaichi joined United Farmers at the Lethbridge Farm Supply Centre in 1963. He worked as counter salesman and then administrative supervisor. In 1966, he was promoted to Assistant Manager at Red Deer, and then was transferred to the Calgary Farm Supply Centre as Assistant Manager. In 1968, Kaichi was appointed Manager of the Provost Centre.

His extensive experience in the farm supply field will certainly be invaluable to him in his new position as Sales-Development Analyst for the Farm Supply Division.

**Bernie Ouellette**, formerly salesman at Calgary appointed Assistant Manager at Lethbridge.

**Carl Mierlo**, formerly salesman

at Calgary appointed Assistant Manager at the Calgary Farm Supply Centre.

**Garry Sweet**, formerly sales-

man at Calgary, appointed Assistant Manager at Westlock.

**Don Jickling**, formerly salesman at Provost, appointed Assistant Manager at Grande Prairie.

## SHE... *Contributed by an anonymous reader. Thanks, Gordon.*

Why is a ship always referred to as "she?" One admirer has come up with 12 good reasons:

1. She's all decked out and often well stacked.
2. She has a waist and stays and requires a lot of rigging.
3. There is usually a lot of bustle around her and she always manages to show her superstructure to advantage.
4. She has pleasing lines from

stem to stern and there's usually a gang of men around her.

5. It's not the initial expense that breaks you, it's usually the upkeep.
6. It takes a lot of paint to maintain her best appearance.
7. She always knows her destination and her watchword is caution.
8. When entering port, she

heads for the buoys.

9. When you want to attract her attention, a whistle is the appropriate signal.
10. As soon as she gets home, all her lines are busy.
11. On a balmy day or a moonlit night, she can make any tired businessman forget his troubles.
12. Once you get to know her, you never want to leave her.

# Your U.F.A. agent

United Farmers of Alberta's petroleum agents are businessmen in their town. They are vitally interested and involved in their community. Over the years, the community involvements of our agents and their interest in their town have been proven many times.

Harold Lee, Marketing Supervisor from Petroleum Territory #7, sent in this article from the Alberta School Trustee magazine. It features Neal Jones, a 35 year veteran with United Farmers' Petroleum Division. It is a pleasure to reprint it.



Neal Jones

## ...NEW AGENTS



James A. Hamilton  
ALIX, Alberta

Mr. Hamilton joined our Organization on November 5, 1970.

He was born in Rosewood, Ontario and was raised and lived on the farm for 20 years.

In the Alix community, Jim belongs to the Order of Foresters. For hobbies he enjoys curling, hunting and fishing. He and his wife Sophie have two children, a daughter — Sharon who is eleven and a son Charles who is nine.

Although it is belated, the United Farmer welcomes James Hamilton as the U.F.A. Agent in Alix and wishes him every success.



John Hunchak  
WILLINGDON, Alberta

Although Mr. Hunchak only became U.F.A. Agent at Willingdon on November 5, 1970, he has had a long association with our Organization.

Mr. Hunchak was born in Willingdon, Alberta and served the Royal Mail Route for some years. He is, therefore, very familiar with the area and the people.

John has been a member of United Farmers for many years and has served on the delegate's advisory committee for the past two years.

He enjoys curling and water skiing. The United Farmer wishes him every success as our new agent in Willingdon.

Alberta School Trustee Association Director for zone 3 is Neal E. Jones, now in his second term on the A.S.T.A. executive.

Neal Jones has been chairman of the school committee for the County of Vermilion River for two years and has been on the school committee of the County since it was formed six years ago. He was a trustee on the local Dewberry board for 20 years — 18 years prior to formation of the county and two years after county formation. He was chairman of the local Dewberry board for 15 years.

Mr. Jones is Mayor of the village of Dewberry and has been for seven years.

By way of special interests, he has been active in hockey and baseball for a number of years; is chairman of Camp Whitney (United Church Presbytery Camp for Children.)

Mr. Jones was born and raised at Green Lawn, Alberta. He is a graduate of the Vermilion School of Agriculture. In business he has been a bulk agent for United Farmers of Alberta Cooperative for 35 years.

Mr. Jones and his wife, Elsie Violet (married 1939) have three children: James P. — supervisor of modern languages, Edmonton Public School Board; Cheryl Ann (Mrs. Stan Smith), teaching mathematics at Chapel Hill, North Carolina; and Isabelle Pearl — also a teacher.



# ADVISORY COMMITTEE MEETINGS

The delegates of United Farmers of Alberta are holding a series of meetings with their advisory committees.

In conjunction with the meetings there is a workshop on the Petroleum Division.

At a meeting held by Stan Reid of Onoway, who is the U.F.A. delegate from the Lac Ste Anne area, Gerry Senger took the picture of Mr. Reid's advisory committee. Mr. Reid was elected a U.F.A. delegate in 1968. He is a member of Unifarm and a Board Member of the Onoway Recreation Centre.



Front Row: l-r: Morris De Shepper, Gunn; Roy Johnson, Stranger; G. W. Hall, Sangudo; Philip Fluet, Meadowview. Back Row: l-r: Stan Reid, Onoway; Barry Hanson, Mayerthorpe; Mrs. Ethel Andrew, Mayerthorpe (the chairman and secretary respectively of the committee); Andrew Meilicke, Greencourt; James Burns, Alberta Beach, (since elected councillor in County of Lac Ste. Anne); and John Pollock, Onoway.

Barry Hanson and John Pollock are the presidents of their respective Unifarm locals.

Missing from the picture are Sid Kettle, Onoway; Carl Almond, Alberta Beach and Elan Johnson of Sangudo.

## R.E.D.A.

Another active, meaningful year is underway for R.E.D.A. (formerly F.U. & C.D.A.).

Activities completed this year include:

1. Unifarm board staff seminar at Banff.
2. Assistance given to the following Unifarm programs: Agricultural Pollution Seminar; Hail Research Seminar; Agricultural Policy Issues.
3. Agricultural Policy Issues Conference at Banff jointly co-ordinated by the Department of Extension, University of Alberta and R.E.D.A.

Programs now in production are:

1. A questionnaire to tabulate the results of the Unifarm districts' council members organizational concerns.
2. Two machinery co-operative courses.
3. A seminar for the Board of Directors of Women of Unifarm.
4. Development of an informa-

tion program on the 'Status of Women Commission Report'.

5. Alberta community group studies involving as many rural participants as possible. The studies will focus on agricultural policy, community services, social, legal and economic implications of land transfer.
6. A field staff development program at Goldeye.

Some of the other programs proposed for 1971 will:

1. Assist in planning, design and acquiring resource personnel for Unifarm programs.
2. Initiate and conduct 14 new farm country programs on agricultural policy development methods for direct, organizational and Women of Unifarm officials.
3. A social issues seminar on farm organization and co-operatives.
4. Assist co-op housing groups.
5. A graduate seminar at Gold-

eye for participants of last year's youth seminars.

6. Four one week youth seminars at Goldeye.
7. Two junior teen camps.
8. A one week native youth seminar for Indian and Metis youth organized by them.
9. A youth and youth-seminar-program staff exchange.
10. Explore the interest in a young adult co-op organization.
11. Assist in arranging defensive driving training courses and explore the feasibility of having farm safety programs.
12. Endeavor to fill requests from country groups for special programs.

As in previous years, this report indicates another twelve months of activity and programming for R.E.D.A. that is purposeful and meaningful in helping youth and adults achieve an awareness of their responsibilities as individuals and as a group in a community.

# HERBICIDES & WATER POLLUTION

There has been no suggestion that herbicides have contributed to water pollution during the two decades that they have been widely used in Alberta.

It could be argued that with about seven million acres of farm land, thousands of miles of rights-of-way, hundreds of industrial sites and numerous other areas which are sprayed or treated with herbicides each year, some of these chemicals were bound to find their way into lakes, streams and underground waters. This has not been the case, however, according to results of a water monitoring program which has been conducted during the last four years by the provincial water resources division in conjunction with the environmental health service branch of the department of health.

Bill Lobay, head of the Alberta weed control branch, reports that only 80 of the 5,800 water analysis done during this period showed any positive results. In each case only trace amounts of various chemicals were detected, and there was no evidence of build up. Chemical detection was not repetitive in either time or place.

The water monitoring program is being conducted in southern

Alberta. It is one of the most intensively farmed regions in the province and has had the widest variety and the greatest quantity of herbicides applied per unit area of any region in the province. Monitoring sites include shallow and deep wells, irrigation canals, rivers, irrigation reservoirs and drains.

The Agricultural Chemicals Act, passed earlier this year, is another safeguard Albertans have against pollution. This piece of legislation ensures that agricultural chemicals are used properly and discriminately. It is consistent with the department of health's regulations on the use of herbicides in water and on the banks and shores of streams and lakes. These regulations state that herbicides can be applied in these areas only after a permit has been issued by the provincial board of health.

The department of health is guided in these matters by a committee on aquatic weed control, composed of senior members of the departments of agriculture, health, lands and forests, federal research stations, The University of Alberta and a technical representative of the trade. The committee meets at regular intervals to formulate programs, consider

permit applications and screen and approve herbicides for use in aquatic weed control in the province. It reports to the ministers of agriculture, health and lands and forests, and is both operational and advisory in nature.

Recommendations are made regarding surveys of lakes and regarding trials set up to determine the best methods of aquatic weed control. The aim of these recommendations is to control aquatic weeds so that the best possible use can be made of lakes, rivers and irrigation canals without causing any adverse effects to aquatic life and human health. Most aquatic herbicides used in the province do not persist in water, a factor which prevents water contamination and damage to aquatic life.

In view of the four years of water monitoring that has produced only occasional trace amounts of chemicals and the strict controls that are imposed on agricultural chemical use by the Agricultural Chemicals Act and the department of health's regulations, Mr. Lobay feels that Alberta residents have little cause for concern regarding water pollution from herbicides.